



**NATIONAL PIPE & PLASTICS, INC.**

*American-made products since 1970*

Corporate Offices  
3421 Old Vestal Road, Vestal, NY 13850  
800.836.4350 607.729.9381 Fax: 607.729.6130  
www.nationalpipe.com

## **PRESS RELEASE**

For more information contact: Isabel Stewart at 607.729.9381

### **National Pipe & Plastics Awarded \$150,000 by NYSEG for Facility Upgrades**

**Vestal, NY, January 15, 2007** – National Pipe & Plastics recently completed the addition of new equipment that will improve production capacity at its Commerce Road manufacturing operation in Vestal. A portion of the funding for this initiative came from a \$150,000 economic development grant provided by NYSEG.

"We have a long history of working hand-in-hand with businesses, business organizations and local economic development agencies to create jobs and ensure that the communities we serve remain competitive," said Jim Laurito, NYSEG's president and CEO. "We are pleased to be able to assist National Pipe & Plastics."

National Pipe has been manufacturing polyvinyl chloride (PVC) pipe for residential, agricultural, commercial, municipal and export markets in Vestal since 1970. It is an employee-owned business with more than 160 employees at this location. National Pipe is the largest PVC pipe producer in the Northeast and is one of the largest in North America. It is one of only a few companies that manufactures pipe for plumbing, water, sewer and electrical conduit markets. Pipe is shipped from Vestal to locations east of the Mississippi River and in eastern Canada.

National Pipe has experienced significant growth in the last 10 years. The current project is part of a \$3 million expansion and upgrade to provide increased productivity, material recycling, closed loop water treatment, internal climate control and new manufacturing space.

"We have worked very closely with NYSEG in the last several years to gain new efficiencies in our manufacturing operations," said David Culbertson, National Pipe's president and CEO. "The electrical systems that we have installed during this period have helped us to achieve a cleaner, safer working environment as well as increased production at lower cost. Thanks to NYSEG's input we have also been able to improve the reliability of electrical service inside our plant, which is a significant contribution to a 24/7 operation. We are very pleased that

NYSEG has partnered with us to achieve the progress we have made in the continuing development of our business."

The grant to National Pipe is from one of NYSEG's economic development programs that provide funding to qualifying businesses that are locating or growing in the NYSEG service area.

For more information on National Pipe & Plastics' products and services, visit [www.nationalpipe.com](http://www.nationalpipe.com).

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Are you making news? Whether you're a start-up, a company celebrating a year, or a business hiring or promoting employees, we want to know your news and high-resolution photos to the Press & Sun-Bulletin, Movers in the Tier, P.O. Box 1270, Binghamton, NY 13902. (Questions about how to submit? Call 798-1178.)

By Jeff Platsky, 798-1178 / jplatsky@pressconnects.com

Press & Sun-Bulletin / pressconnects.com

Tuesday, January 16, 2007

## MARKETS CLOSED

Stock markets were closed Monday in observance of Martin Luther King Jr. Day. The daily stock report will return in Wednesday's paper.

# MONEY

COVER

# 6B

## NG

DICOTT

### to acquire

### Associates

ending acquisition of New York City-based firm. The firm is expected to be acquired by its brand-recognition services, and its client base will be expanded to include all services, and its presence in the Northeast will be expanded. My-Ly Nguyen said she expected to be on jobs at the New York City office at the time of the acquisition. Associates include Dicott, Averill, and others, which employees as the company's "center" for biological design work,

provides engineering, architecture and design services focused on the construction sector. The firm was founded Friday, and the letter of intent was signed by a 650-person team. The firm is expected to be acquired in the next few months, and terms were not disclosed.

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YORK

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# Vestal manufacturing plant to expand

## National Pipe & Plastics project expected to improve production capacity

By My-Ly Nguyen  
mlynguyen@pressconnects.com  
Press & Sun-Bulletin

**VESTAL** — National Pipe & Plastics Inc. said it is in the process of a \$3 million expansion and facility improvement project to increase production capacity and operational efficiencies as well as cut energy costs.

Part of the effort includes the recent addition of new equipment to improve infrastructure, lighting and ventilation at its Vestal manufacturing operation, the company said.

National Pipe also is converting some room in its warehouse, next to its main building, to manufacture a new product called foam core polyvinyl chloride, or PVC, pipe.

A \$150,000 economic development grant from New York State Electric & Gas Corp. helped fund the initiative, National Pipe said. National Pipe and NYSEG will hold a formal check presentation ceremony at 10 a.m. Thursday at the Vestal plant.

"We have worked very closely with NYSEG in the last sev-

eral years to gain new efficiencies in our manufacturing operations," National Pipe President and Chief Executive Officer David Culbertson said in a written statement. "The electrical systems that we have installed during this period have helped us to achieve a cleaner, safer working environment as well as increased production at lower cost."

Production capacity is expected to improve 15 percent this year, National Pipe Vice President Chuck Miller said. The \$3 million project will be completed by the middle of this

year, he said.

Culbertson added that the company has improved the reliability of electrical service inside the plant, which is a "significant contribution" to its 24/7 operation. Miller said the company has installed battery back-up systems on much of its equipment to increase power reliability. High efficiency motors also are helping to decrease energy costs, he said.

NYSEG President and CEO Jim Laurito said the utility has had a long history of working with businesses, organizations and economic development

agencies to create jobs and ensure that the communities it serves remain competitive.

National Pipe employs more than 160 people in Vestal.

"As we add the new product lines, we're going to be adding more people," said Miller, who did not specify how many jobs would be created. "We'll be more competitive in our markets because of the increased efficiencies."

The Vestal business has been manufacturing PVC pipe for residential, agricultural, commercial, municipal and export markets since 1970.

## NATURAL-GAS POWERED CAR ON DISPLAY



# Netflix to deliver movies online

YORK

By Jeff Platsky, 798-1178 / jplatsky@pressconnects.com

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# Vestal manufacturing plant to expand National Pipe & Plastics project expected to improve production capacity

By My-Ly Nguyen  
*Press & Sun-Bulletin*

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